

Dean W. Martineau
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Construction professional, contractor, and finish carpenter with 22 years experience in general contracting, estimation, sales and prospect development, and production; Offering broad base of construction knowledge together with a proven record of delivering outstanding client satisfaction through the highest standard of workmanship, effective project management, and on-time, on-budget results.

Professional Experience

President and Owner, Dean W. Martineau Carpentry & Painting 1986 – Present

Specializing in both historic and contemporary renovation, restoration, and custom remodeling with a focus on affordable, quality solutions that increase the value of clients' property. Key roles include:

Sales & Client Needs Assessment – Conducting one-on-one consultations with existing and new clients to identify specific needs and requirements, establish project goals, and build a foundation of trust for the client

Project Estimation & Consulting – Developing detailed project specifications and bids ranging from \$5,000 to \$180,000 based on detailed on-site inspections, anticipated sub-contractor needs and clearly defined project goals, scope, and timeline

Collaborative Project Design – Establishing effective working relationship with architects and interior designers, facilitating efficient completion of the project to the clients' specifications

Contracting & Project Management – Identifying necessary specializations and contracting with 4 to 12 licensed tradesmen per site to support multiple, simultaneous projects while providing necessary oversight and administrative management to ensure quality control and timely completion of tasks

Permitting & Regulatory Compliance – Working closely with city and town planners, historic districts, and historic commissions to ensure full compliance with state, city, and town requirements as well as all necessary permitting for each project

Property Management – Providing comprehensive property, maintenance, and tenant support

Chairman, City of East Providence, Historic Properties Commission, 2003 – Present

Leading 12-member commission in collaboration with East Providence City Council, Planning Department, building inspectors, property owners, and statewide preservation groups. Established the first Historic District in East Providence history. Additional responsibilities include:

Preservation – Working with property owners and planners to protect historic properties from deterioration and loss while serving as an advocate for historic properties slated for demolition or development

Education – Organizing and leading efforts to educate East Providence citizens regarding the historic structures and sites within the city

Recognition – Identify and publicly honor owners of historic properties for their restoration and/or preservation efforts

Other Relevant Experience

Assistant Exhibit Director, Roger Williams Zoo, 2000 – 2001

Oversaw development, construction, and maintenance of multiple exhibits in major regional zoological park and Rhode Island's most widely visited outdoor tourist attraction as supervisor of 5 full-time and 3 seasonal employees.

Factory Sales Representative, Patio Enclosures, Inc., 1999 – 2000

Conducted one-on-one client consultations, new client development, and prospecting for the sale and installation of sunroom additions. Other key responsibilities included:

- Project sales, estimation, proposal development, and contract closure
- Permit acquisition and production scheduling

Landscape and Carpentry Supervisor, Armory Revival Company, 1988 – 1989

Served as liaison between company owners, sub-contractors, clients, and material suppliers for historic renovation and new construction programs.

Professional Certifications & Affiliations

Certified, Rhode Island Lead Safety (Lic. #LRM-0843)

Member, Rhode Island Builders Association

Member, National Association of Home Builders

Chairman, City of East Providence Historic Properties Commission

Education

Rhode Island College

Arizona State University

The Julliard School, New York, NY